

Message Text

MRN: 1975BONN 017750 SEGMENT NUMBER: 000001 ERROR READING TEXT INDEX
FILE; TELEGRAM TEXT FOR THIS SEGMENT IS UNAVAILABLE
ADP000
LIMITED OFFICIAL USE

PAGE 01 BONN 17750 02 OF 02 301617Z

47
ACTION TRSE-00

INFO OCT-01 EUR-12 EA-07 NEA-10 ISO-00 AID-05 CIAE-00

COME-00 EB-07 FRB-03 INR-07 NSAE-00 USIA-06 XMB-02

OPIC-03 SP-02 CIEP-01 LAB-04 SIL-01 OMB-01 NSC-05

SS-15 STR-04 CEA-01 DODE-00 H-02 L-03 /102 W
----- 066504

R 301604Z OCT 75
FM AMEMBASSY BONN
TO SECSTATE WASHDC 3967
INFO AMEMBASSY ROME
AMEMBASSY LONDON
AMEMBASSY PARIS
AMEMBASSY TOKYO
AMEMBASSY JIDDA
AMCONSUL DAHAHRAN
AMEMBASSY ABU DHABI
AMEMBASSY KUWAIT
AMEMBASSY TEHRAN
AMCONSUL STUTTGART

LIMITED OFFICIAL USE SECTION 02 OF 02 BONN 17750

UNDERSTAND THAT THE LAND (STATE) OF BADEN WUERTTEMBERG
DOES HAVE A MODIFIED ARRANGEMENT WHEREBY SMALL AND
MEDIUM SIZED FIRMS HEADQUARTERED WITHIN BADEN
WUERTTEMBERG AND ACTING THROUGH THE BADEN WUERTTEMBERG
EXPORT ASSOCIATION CAN QUALIFY FOR PERFORMANCE BONDS
FROM A NON-FEDERAL STATE INSTITUTION. OUR CONTACTS ARE
UNCLEAR ON THE SPECIFICS OF THE PROGRAM BUT PERHAPS
AMERICAN CONSULATE STUTTGART WOULD CARE TO SUPPLY
ADDITIONAL PARTICULARS. TO OUR KNOWLEDGE NO OTHER
GERMAN STATES HAVE A SIMILAR PROGRAM AND, ACCORDING TO
THE FINANCE MINISTRY, SEVERAL HAVE REJECTED PRESSURE TO
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PAGE 02 BONN 17750 02 OF 02 301617Z

DUPLICATE THE BADEN WUERTTEMBERG EXAMPLE.

6. RE SUBJECT RAISED PARA 4 REFTTEL, WE UNDERSTAND
GERMAN FIRMS HAVE COMPLAINED ABOUT FIXED-PRICE, TURNKEY
PROJECTS BUT THE GERMAN GOVERNMENT HAS NOT OFFERED ANY
MATERIAL SUPPORT IN PRIVATE SECTOR COMPETITIVE BIDDING.
ACCORDING TO THOSE WITH WHOM WE HAVE SPOKEN ON THE
MATTER, GERMAN FIRMS HAVE BEEN GENERALLY SUCCESSFUL AT
AFFIXING COST ESCALATOR CLAUSES TO THEIR CONTRACTS IN
THE MIDDLE EAST OR, FAILING THIS, AT ADDING AN ADDITIONAL
"ABOVE COST" INCREMENT TO THEIR BIDS TO PROTECT AGAINST
ASSUMED COST OVERRUNS.
HILLENBRAND

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GW, CREDIT GUARANTEES, BONDS (SECURITIES), CONTRACTS, SUBSIDIES, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Draft Date: 30 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BONN17750
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: CORE1
Film Number: D750377-0083
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t1975107/aaaaafrh.tel
Line Count: 75
Locator: TEXT ON MICROFILM, ADS TEXT UNRETRIEVABLE
Office: ACTION TRSE
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 STATE 254849
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Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 27 MAY 2003
Review Event:
Review Exemptions: n/a
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Review Markings:

Margaret P. Grafeld
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US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SAUDI ARABIAN REQUIREMENT FOR CASH PERFORMANCE BONDS
TAGS: EFIN, GE, SA
To: SECSTATE WASHDC ROME LONDON PARIS TOKYO JIDDA DAHAHRAN ABU DHABI
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006